

Spacesaver Corporation #121919-SPC

Pricing for contract 121919-SPC offers Sourcewell participating agencies the following discounts:

- Spacesaver is providing a percentage discount off commercial product list.
- Tiered discount range is 40.5%-54% of list price, based on the total list price by designated product categories per member project.
- Within each product category a list price volume tier structure discount is applied to the commercial price list in effect at that time. Our distributor can provide each member a detailed quote by line item to ensure that they are getting the correct discount based on the proposed solution.

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| For projects over list price range noted, consult with local Distributor. |
| Freight and inside delivery: is quoted per project based on the size and scope of the member's specific project. This will provide the best value, lowest cost to each member. |
| Installation: Due to the customer nature of this equipment, it is quoted per project; however, installation charges for non-union, non-prevailing wage projects will not exceed 40% of list price for any product categories noted. Projects requiring prevailing wage or union wages must be quoted project by project due to local variations in wages and classifications of labor. |
| Any surcharges in effect at time of order will be applied to all individual orders. |
| Warranty: 5-years parts, 1-year labor. |
| Shipments: 60 - 90 days ARO. |
| Payment Terms: Net 30 days. |
| Ordering: c/o any authorized Spacesaver Area Contractor (see attachment.) |
| FOB Points: All items shipped FOB destination within continental United State from 1450 Janesville Avenue, Fort Atkinson, WI 53538. |
| Spacesaver is a subsidiary of KI. |